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**NINGARAJU.C.S**   **Contact:** +91-9632875391 **Email:** [ningaraju2shubha@yahoo.com](mailto:ningaraju2shubha@yahoo.com)



Seeking a challenging and rewarding opportunity in the industry which is in line with my experience and which effectively utilizes my interpersonal and selling skill.



**CORPORATE EXPERIENCE OF 4 YEARS.**

**ICICI Bank limited - Currently Working**

**Sales Officer – June 2012 to Till Day**

**ACHIEVEMENT:**

1. Achieved **3times of target** given in the 2nd month of my joining
2. Appreciated by management for over achieving the targets and contributed for reaching the 15cr mark in a single month for the whole Region (Nov, 2012)
3. **Acknowledged numerous appreciation from Top Management**

**Job Responsibilities:**

* Part of **Personal Loan** Sales team.
* Handling Personal Loan for 3 Branches of ICICI Bank (JP Nagar, Chamarajapet, Shanthi Nagar)
* Cross selling other Asset and Liabilities products of ICICI Bank
* Trainer for new joiners
* Responsible for Achieving Cluster Targets, handling Customer Complaints and Escalations, Conducting Sales Activities, Assigning Targets to Team Members and their Performance Management

**Anu solar power private limited**

**Team Lead –Dec 2011to June 2012**

**Responsibilities –**

* Handled Team of 8 Sales Executives
* Main responsibility was Team management and achieve the Team Target

**Eureka Forbes Ltd**

**GC Sales Specialist –April 2010 to Nov 2011**

**ACHIEVEMENT:**

1. **Silver club achiever**
2. **Promoted as GC Sales Specialist with in the span of 5months**

**Responsibilities –**

* + I was Part of Direct Marketing Team, New product Promotional Team
  + Handling a Team of 5 members Sales Team
  + Trainer for new joiners
  + Responsible for achieving team monthly targets.



**Key Skills:**

* Good knowledge in fields of finance and banking.
* Ability to communicate effectively and efficiently
* Fully committed to providing the highest possible standards of customer service and support.
* Ability to independently troubleshoot and resolve most common problems that arise.

**EDUCATIONAL CREDENTIAL**

**BACHELOR OF ARTS 2009**

Government First Grade College,

**Holenarasipura**

**Mysore University**

**PUC (ARTS) 2006**

Government PU College

Halekote

**Govt of Karnataka**

**KSEEB 2004**

**Government junior college**

**Halekote**

**Government of Karnataka**

**Technical Skills**

Proficient in working with **MS Office-2007**



**PERSONAL DOSSIER**

**Date of Birth:** 01/02/1989

**Languages Known:** English, Kannada and Telugu

**Father name**; Somashekara .C.N

**Age :** 25 Years

**Gender ;** Male

**Nationality ;** Indian

**Communication Address:** #183\13, 4th cross 5th main garebhavi playa hosur main road Bangalore – 560 068

**Permanent Address;** # 29 channapura(V),haradanahalli(p),h n pura(T),Hassan(D),Karnataka-573211

**Hobbies:** Playing Cricket, Co Co, Kabbadi

**References:** Available on Request

**Declaration:**

I hereby declare that all the information furnished above is complete and true to the best of my knowledge and belief. I would truly prove myself and would sincerely serve my best for the growth of the organiza

Date:

Place: Bangalore ( Ningaraju C S )